

	2019	2020	Budget 2021	Plan 2021
Income	Actual	Actual		Summary
5000 7th Tradition Income	\$27,421.27	\$40,169.11	\$33,795.19	\$33,795.19
5020 Faithful Fivers		\$964.57	\$1,500.00	\$1,500.00
5200 Literature Sales Income	\$24,237.49	\$10,178.33	\$17,207.91	\$17,207.91
5205 Medallion Sales Income		\$376.66	\$450.00	\$450.00
5210 Recovery Sales Income		\$358.05	\$500.00	\$500.00
5300 Shipping Income	\$18.00	\$63.30	\$40.65	\$40.65
5400 Special Events Income	\$15,484.16	\$7,480.55	\$11,482.36	\$11,482.36
7100 Sales of CO Lit Income		\$55.25	\$200.00	\$200.00
Total Income	\$67,160.92	\$59,645.82	\$65,176.11	\$65,176.11
Cost of Goods Sold				
6000 Cost of Literature - COGS	\$12,938.82	\$8,024.89	\$10,481.86	\$10,481.86
6015 Cost of Printing - COGS		\$64.04	\$60.00	\$60.00
6025 Cost of Medallions - COGS		\$420.29	\$400.00	\$400.00
6050 Cost of Drunk Junk - COGS		\$26.74	\$25.00	\$25.00
Total Cost of Goods Sold	\$12,938.82	\$8,535.96	\$10,966.86	\$10,966.86
Gross Profit	\$54,222.10	\$51,109.86	\$54,209.25	\$54,209.25
Expenses				
7000 Bank Charges	\$2,174.54	\$529.19	\$3.95	\$3.95
7050 Contract Labor (Outside Svcs)	\$4,332.11	\$700.00		
7055 Conference Costs (ICOAA)		\$30.79		
7100 Food/Meals	\$725.57	\$82.83		
7125 Cable Telephone & Internet	\$1,729.18	\$560.42	\$1,740.00	\$1,595.00
7150 Insurance	\$453.88	\$51.97	\$474.96	\$474.96
7200 Computer & Printer Expenses	\$484.96	\$514.54	\$782.00	\$716.83
7213 Water Services	\$167.22	\$58.01	\$65.00	\$64.94
7232 Merchant Device			\$353.78	\$366.19
7233 Merchant Fees		\$1,042.22	\$855.00	\$835.91
7234 Zoom Subscription		\$128.96	\$193.44	\$193.44
7235 Quickbooks Subscription		\$448.66	\$872.40	\$872.40
7250 Licenses & Fees	\$10.00	\$43.04	\$23.04	\$21.12
7270 Office Expenses	\$167.22	\$34.91		
7279 Grapevine Subscription		\$78.21	\$78.21	\$78.21
7300 Office Supplies	\$5,174.80	\$897.15	\$130.00	\$119.17
7350 Parking Expenses	\$240.00	\$235.00	\$235.00	\$235.00
7450 Postage	\$421.63	\$154.19	\$45.00	\$41.25
7470 Professional fees	\$1,755.20	\$2,529.80	\$1,200.00	\$1,219.60
7500 Rent	\$8,580.00	\$7,480.00	\$8,160.00	\$8,160.00
7600 Payroll Salary	\$23,313.86	\$26,484.97	\$32,706.72	\$33,541.53
7620 Payroll Bonus				
7650 Software	\$144.96	\$23.35	\$56.04	\$51.37
7740 Vendor Fee	-\$34.37			\$0.00
7751 Mailchimp		\$411.73	\$119.88	\$119.88

	2019	2020	Budget 2021	Plan 2021
7752 Domain and Email		\$23.33	\$65.68	\$65.68
7750 Website	\$204.00	\$92.29	\$273.32	\$250.54
7899 CHECKING ACCESSORIES		\$81.90	\$23.90	\$23.90
7900 Taxes Paid				0
7910 Sales Taxes Paid		\$174.19	\$1,050.00	\$962.50
8000 Special Events Expense	\$3,539.84	\$366.69		\$0.00
Total Expenses	\$53,601.81	\$43,875.66	\$48,967.98	\$50,013.38
Net Operating Income	\$620.29	\$7,234.20	\$5,241.27	\$4,195.88
Total Other Income		729.27	\$8.32	\$8.32
Net Income	\$620.29	7,963.47	\$5,249.59	\$4,204.20